







IN THE NEWS THIS WEEK

Week of February 18th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

AmeriHealth 2019 Top-selling and **Highlighted Plans!**

As we continue into the new year, we are exploring some of the top-selling and highlighted plans from our carrier partners. Here are some for 2019 from AmeriHealth NJ highlighted from the small group portfolio.

Small Group

Silver Plans

- SEH Silver EPO HSA Local Value 0%/30%
- SEH Silver EPO HSA Local Value 0%/0%
- SEH Silver HMO Local Value \$50/\$75

Gold Plans

- SEH Gold EPO HSA Regional Preferred 0%/20%
- SEH Gold EPO HSA National Access 10%/10%

UPCOMING EVENTS

Webinar | Update on IRS Form 1095 B!

February 21, 2019

Register Here

NJAHU | Capitol Conference 2019!

February 25-27, 2019

Register Here

CJAHU's | March Madness Meeting ft. Tim Clue

March 14, 2019

Register Here

MetLife | GA Dental **Network Webcast**

March 14, 2019

Register Here

 SEH Gold EPO HSA Local Value/Regional Preferred 0%/0%

Please click here to read more

For more information, please speak with Lauren Johnson or your Broker Resource Representative for additional details.

CARRIER UPDATES

MetLife: Three big reasons why recommending MetLaw makes sense!

MetLife can help you identify upcoming opportunities to expand your business and your earning potential with MetLaw. Your clients add value to their benefit program without increasing their budget.

Read More

AmeriHealth: Spending Account Transition Service Update!

As AmeriHealth continues to manage their transition to their new spending account platform, they want to provide updated service and support directives to help you help your clients moving forward.

Read More

Oscar: Don't miss out on our Q1 Broker Bonus Program!

Oscar wants to remind you of their Q1 New Jersey Broker Bonus Program. They hope you take advantage of this special one-time bonus for new groups enrolled in their New Jersey service area during Q1 2019.

Read More

AmeriHealth New Jersey February 2019 Market Edge

Below you will find market edge news for brokers. AmeriHealth is continuing to manage the transition to their new spending account platform, Allegus, custodian bank, and PNC bank. Broker commission statement dates for 2019 has been released.

Read More

Delta Dental Announcing Quick Quotes 2.0!

Delta Dental has released their improved 2.0 Excelbased Quick quotes 2-49 tool. Quick quotes 2.0 is better than ever and is now ready for effective dates through 12/1/2019. It includes new features such as: SIC lookup tool, updated sold group paperwork link, added voluntary DHMO option and many more.

Read More

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

Horizon BCBS 2019 Small Group Submission Dates

Revision to Oscar's Q1 2019 New Jersey Small Group New Business Bonus Program

<u>Horizon BCBS April 2019 Renewals Posted to your</u> Dashboard

From the Desk of Allison Johnson: Webinar Update on IRS Form 1095 B

Oxford April 2019 Renewals Posted to your Dashboard

AmeriHealth NJ April 2019 Renewals Posted to your Dashboard

Qualcare 2nd Quarter 2019 Renewals Posted to your Dashboard

MIG Closed for President's Day Holiday

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

Click here for 2019 Horizon BCBSNJ deadlines

Please visit our <u>Events</u> page for a complete list of all new and retention business deadlines.

INDIVIDUAL REGISTRATION LINKS

2019 Gorman Sentinel Elite Horizon

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback? Please contact Jessica Martin at jessmartin@martinins.com

